

## Mark Stamper – resume

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**Objective** Honor my value of leadership with impact, which incorporates coaching/mentoring/presenting/teaching in some fashion

**Experience** 2004 – current IBM Corporation South Bend, IN

### **Certified Coach / Mentor**

- Associated Certified Coach (ACC) by the International Coaching Federation (ICF) – 2007
- Graduate of University of Texas’s School of Management’s Executive and Professional Coaching Program – 2007
- Completed Coaches Training Institute (CTI) core curriculum – 2005
- Core leader of the IBM Coaching Community of Practice and coach in the following program:
  - IBM Master Deal Maker Program
  - Career Advisor
  - Distinguished Engineer candidates and group coaching
  - Presentation Basics coach/mentor
  - Currently in Accelerate Executive Leadership training to be a Leadership Consultant
- Client Value Initiative – Career Framework – Career Advisor Coach
- Helped with design and then participant coach in IBM Career Compass new hire program
- Coaching workshops for Work/Life Balance and Resilience
- Successfully piloted a mentoring/coaching program at Ivy Tech Community College
- Coaching article published in Coaches Training Institute (CTI) June, 2005, e-zine issue

1980 – current IBM Corporation South Bend, IN

### **Senior Passport Advantage Consultant**

- Senior Subject Matter Expert (SME) in Americas Software Operations field Passport Advantage team
- Provide offering expertise to sales team in helping close deals and structure deal offering
- Previously Team Leader, moving to Senior position in 2004
- Leadership Award – 2002

- Transferred to Software in 1996

**Customer Relationship Rep. / Customer Contracts Rep.**

- Joined IBM in Jan., 1980 and promoted through CSO ranks to above named positions
- One IBM Means Service Award, two Regional Manager awards, Administrator of the Year for South Bend Branch in 1984, Rookie of the Year for Midwest Region in 1980
- Selected by Area Administration to be Facilitator for Achieving Extraordinary Customer Relations; included Certification
- Served as team leader for branch office MDQ Billing Quality Team
- Selected as IBM consultant for Junior Achievement Project Business program

1985 – current                      Ivy Tech Community College                      South Bend, IN  
**Adjunct faculty**

- Have taught numerous courses in Business and General Ed. Divisions, including seven years as evening speech instructor, Principles of Marketing, Management and Strategic Planning, etc.
- Marketing and business strategy courses to Notre Dame University staff
- Spoke to statewide adjunct faculty on Connecting in the Classroom
- Selected for article in local newspaper about teaching at Tech
- Also briefly taught at Indiana Wesleyan University, 1998–99

1978 – 1979                      Enterprise–Record Newspaper                      Mishawaka, IN  
**Sports Editor, general assignment reporter, Production Manager, Business Manager, Advertising Manager**

- Included some marketing of accounts

1976 – 1977                      Venture Stores                      Springfield, MO  
**Retail Clerk (helped pay way through college)**

1973 – 1975                      Baptist Bible College                      Springfield, MO  
**Assistant Director of Information Services**

1972                      Bock Industries                      Elkhart, IN  
**Assistant to Receiving Dept. supervisor**

1971 Indiana University of South Bend South Bend, IN  
**Sports Information Director**  
**Chairman of student government athletic commission**

1969 – 1970 **United States Marine Corps**  
Honorable discharge; one meritorious promotion

## **Education**

Certified Coach by the International Coach Federation (ICF) 2007

Graduate Studies Certificate in Executive and Professional Coaching from  
the University of Texas, School of Management – 2007

The Coaches Training Institute – 2005

- Completed ICF Accredited Coach Training Program

Wellness Inventory Certified – 2010

IBM trained mentor – 2007

MBA Indiana Wesleyan University 1997

- Outstanding Professional Award for class

Online Faculty Certification – Ivy Tech – 2009

B.A. Communications Journalism Evangel University 1977

Certified Facilitator by Kaset International for Achieving Extraordinary  
Customer Relations 1995

Teaching as a Performing Art seminar, Ivy Tech State College 1992

Programmer's Certificate, South Bend College of Computer Tech. 1972

IBM pertinent education:

- Introduction to Organizational Change Management – 2012
- Project Management – Orientation course PM54G – 2009
- Mentoring Skills – 2005
- Software Solutions Selling Process – 1996
- Customer Relationship Management – 1995
- Process Management – 1994
- Managing Personal Growth – 1994
- Teamwork – Focus on Team Member/Leader – 1994

- Dimensions of Decision Making - 1993
- Creating the Future - 1993
- Change and You - 1993
- Time Management - 1993
- Professional Staff Skills - 1992
- Social Styles Strategies - 1992
- Presentation Skills - 1992
- Sands Point NY Management Training - 1984
- Marketing Administration - 1980

## Other

Volunteer Service Award from President Bush - 2005

Vice Chairman of the Board and founder for IBMEe, new non-profit transforming education through wellness

Advisory Board for Transition Ministries - Reentry non profit for former offenders

- Formerly President of the board

Dismas House of Michiana emeritous board member

- Re-entry for former offenders
- President of board in 2002
- Father Jack Hickey award - 2002

IBM Quarter Century Club - 2005

Completed MBTI, DISC, Learning-Style Inventory, Professional Skills, Values and Platinum Rule personal assessments

USTA 3.5 league, district and state championship tennis team (finished 2<sup>nd</sup> in Midwest Region Championships) - 2013

Rode bicycle around Lake Michigan - 1993

Completed Chicago Marathon - 1982

Marine Corps All-Star softball championship team - 1971

Scholarship out of high school for music (trumpet) and sports writing