

## **Mark Stamper – resume**

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**Objective** Honor my value of leadership with impact, which also incorporates coaching and speaking

### **Experience**

January, 1980 – June, 2015 IBM Corporation South Bend, IN

#### **Certified Coach**

- Core leader of the IBM Coaching Community of Practice, which included:
  - IBM Master Deal Maker Program
  - Career Advisor
  - Distinguished Engineer candidates and group coaching
  - High impact presentations
  - Advanced Sales Coaching
  - Designing programs to help develop leaders, engagement, empowerment
- Helped with design and then participant coach in IBM Career Compass new hire program
- Coaching workshops for Work/Life Balance and Resilience

#### **Senior Passport Advantage Consultant**

- Provide offering expertise to sales team in helping close deals and structure deal offering
- Previously Team Leader, moving to Senior position in 2004
- Leadership Award – 2002

#### **Customer Relationship Rep. / Customer Contracts Rep.**

- One IBM Means Service Award, two Regional Manager awards, Administrator of the Year for South Bend Branch in 1984, Rookie of the Year for Midwest Region in 1980
- Facilitator for Achieving Extraordinary Customer Relations; included Certification
- Served as team leader for branch office Billing Quality project
- Selected as IBM consultant for Junior Achievement Project Business program

1985 – 2017 Ivy Tech Community College South Bend, IN

**Adjunct faculty**

- Have taught numerous courses in Business and General Ed. Divisions, including evening speech instructor, Principles of Marketing, Management and Strategic Planning, etc.
- Marketing and business strategy courses to Notre Dame University staff
- Excellence in Instruction award for 2015
- Spoke to statewide adjunct faculty on Connecting in the Classroom
- Successfully piloted a mentoring/coaching program
- Briefly taught at Indiana Wesleyan University, 1998–99

Jan., 2016 – current Maryland Univ. of Integrative Health Laurel, MD

- Adjunct instructor – coaching skills fundamentals

1978 – 1979 Enterprise–Record Newspaper Mishawaka, IN

**Sports Editor, general assignment reporter, Production Manager, Business Manager, Advertising Manager**

1976 – 1977 Venture Stores Springfield, MO

**Retail Clerk (helped pay way through college)**

1973 – 1975 Baptist Bible College Springfield, MO

**Assistant Director of Information Services**

1972 Bock Industries Elkhart, IN

**Assistant to Receiving Dept. supervisor**

1971 Indiana University of South Bend South Bend, IN

**Sports Information Director**

**Chairman of student government athletic commission**

1969 – 1970 **United States Marine Corps**

Honorable discharge; one meritorious promotion

## Education

Certified Coach by the International Coach Federation (ICF) 2007

Graduate Studies Certificate in Executive and Professional Coaching from the University of Texas, School of Management – 2007

The Coaches Training Institute – 2005

- Completed ICF Accredited Coach Training Program

Wellness Inventory Certified – 2010

IBM trained mentor – 2007

MBA Indiana Wesleyan University 1997

- Outstanding Professional Award for class

Online Faculty Certification – Ivy Tech – 2009

B.A. Communications Journalism Evangel University 1977

Certificate in Ministry Coaching – Coaching4Clergy – 2016

Certified Facilitator by Kaset International for Achieving Extraordinary Customer Relations 1995

Teaching as a Performing Art seminar, Ivy Tech State College 1992

Programmer's Certificate, South Bend College of Computer Tech. 1972

IBM pertinent education:

- Introduction to Organizational Change Management – 2012
- Project Management – Orientation course PM54G – 2009
- Mentoring Skills – 2005
- Software Solutions Selling Process – 1996
- Customer Relationship Management – 1995
- Process Management – 1994
- Managing Personal Growth – 1994
- Teamwork – Focus on Team Member/Leader – 1994
- Dimensions of Decision Making – 1993
- Creating the Future – 1993
- Change and You – 1993

- Time Management - 1993
- Professional Staff Skills - 1992
- Social Styles Strategies - 1992
- Presentation Skills - 1992
- Sands Point NY Management Training - 1984
- Marketing Administration - 1980

## Other

Volunteer Service Award from President Bush - 2005

President of the Board and founder for i.b.mee, non-profit transforming education through wellness, empowerment, leadership, legacy

Advisory Board for Transition Ministries - Reentry non profit for former offenders (formerly President of the board)

Dismas House of Michiana emeritous board member

- Re-entry for former offenders
- President of board in 2002
- Father Jack Hickey award - 2002

Completed MBTI, DISC, Learning-Style Inventory, Professional Skills, Values and Platinum Rule personal assessments

Coaching article published in Coaches Training Institute (CTI) June, 2005, e-zine issue

USTA 3.5 league, district and state championship tennis team (finished 2<sup>nd</sup> in Midwest Region Championships) - 2013

Rode bicycle around Lake Michigan - 1993

Completed Chicago Marathon - 1982

Marine Corps All-Star softball championship team - 1971

Scholarship out of high school for music (trumpet) and sports writing